

Document 8

# Coastal Vacations

**COA TeleCenter Voicemail,  
COA P.O.D. (Presentation-on-Demand),  
Coastal Business Opportunity Site,  
And The Coastal Retail Site**

Sign Up **Online** Today!

**Visit**

**[www.coanetwork.com/signup/Coastal](http://www.coanetwork.com/signup/Coastal)**

Contact Customer Service at 1-800-454-5930

**COA TeleCenter™**  
Virtual Personal Assistant



COA TeleCenter™ is your complete business communications center that you take with you – wherever you go! With COA TeleCenter, you get much more than personal voicemail; you get 24/7 business connectivity that combines phone, fax and Web communications in one place! You'll never miss an important message from your sales prospects or upline leaders!

**Features**

- Voicemail
- Express Fax
- COA Back Office
- Message Notification
- Connect Live
- Broadcasting
- Ad Tracker
- Call Saver

**Benefits**

- The voicemail that does everything!
- Callers receive your documents easily by dialing in a fax number to your voicemail
- Receive, store and manage voicemails & faxes over the same number!
- Get notified as soon as you get a message!
- Callers can connect to you directly!
- Send broadcasts to thousands in seconds
- See which ad campaigns bring results!
- Save time and money: 1 ring means new messages, 2 rings means no messages.



**COA**  
NETWORK  
Better Tools For Better Businesses

# Coastal Vacations

## COA Network Inc. TeleCenter Voicemail – Your Own Virtual Personal Assistant!

- COA Network is the largest voicemail service in North America.
- No long distance charges!
- No busy signals!
- Never have to worry about missed calls!
- Your voicemail can handle thousands of calls at the same time!
- Save time! Your prospects will be pre-qualified. They have heard your greeting and have left you a message. You know they are interested!
- Receive faxes on your voicemail! No need to advertise 2 different numbers anymore. Your voicemail number will also receive and store faxes for you that you can retrieve when you are ready!
- Message notification! You can setup your voicemail to alert you when someone leaves you a message!
- Connect Live! Give callers the option of speaking directly to you!
- Two monthly service options to choose from: Option A at \$49.95 per month with 1000 free minutes, or Option B at \$29.95 per month with 400 free minutes.
- If you get 5 active referrals for your voicemail, your service will be free! Your monthly service fee for your voicemail will continue to be waived as long as you maintain 5 active referrals!
- Professional greetings. You can download a professionally recorded greeting for your voicemail, or you can record a personal greeting yourself.
- International coverage! You can have your voicemail number accessible from countries outside of the United States.
- Easy to keep in contact with your associates. You can send individual messages or broadcast to specific groups, including your downline.
- New features! COA Network is constantly developing and adding new products and services to help you with your business!
- 24 hour a day online signup! You can visit the COA Network website at [www.coanetwork.com/signup/Coastal](http://www.coanetwork.com/signup/Coastal) 24 hours a day, 7 days a week! Instant activation of services!
- Dedicated Customer Service team! If you have any questions or need help, you can contact a friendly representative at 1-800-454-5930.

# Coastal Vacations

## COA Network Inc. TeleCenter AdTracker Service

- AdTracker is a fantastic service that is included in your voicemail package at no additional charge. To access the AdTracker Menu on your voicemail, you can do the following:

- 1) Access your TeleCenter main menu.
- 2) From the main menu, select option 4 for Configurations.
- 3) Select the AdTracker Menu by pressing 0.

### **AdTracker Menu Options:**

To turn AdTracker on, press 1.

To turn AdTracker off, press 2.

To record your AdTracker message, press 3.

To play your AdTracker message, press 4.

To delete your AdTracker message, press 5.

- You can assign "AdCodes" to your advertisements, and use them to track your response rate to your promotions. When you run your advertisement, include the AdCode you assigned to it, so callers can reference it when they respond.
- When using multiple forms of advertising, you can assign each ad with a unique 3 digit AdCode. When callers respond to your advertisement, they will be instructed to enter the AdCode that they saw. When you retrieve your message from your voicemail box, you will be informed which AdCode the caller referenced. You'll know immediately which methods are working best for you!
- Focus your advertising dollars where it **really** works!
- COA Network knows how important your budget is to you! The AdTracker feature lets you target the best methods of advertising for your business so that you save time, **money**, and reduce waste!

## COA P.O.D.™

Presentation-On-Demand



Experience the technology that takes fax-on-demand to another level! COA P.O.D.™ gives you unlimited versatility in fax-on-demand and adds audio-presentation-on demand to your sales arsenal! Now you can provide instant push-button access for presentations to thousands! COA P.O.D. turns you into a 24/7 sales and presentation guru.



### Features

- Basic
- Outgoing enabled
- Audio Presentation-On Demand
- 999 Extensions
- Presentation Management

### Benefits

- Callers receive information by pressing send from their fax machine
- Callers access (dialing a fax number from any phone - cellular or the Web)
- Upload multiple audio presentations callers can hear anytime!
- Host unlimited audio and fax presentations — with the touch of a button!
- Edit presentations easily through COA Back Office, Customer Care or over the Web!

**COA**  
NETWORK  
Better Tools For Better Business

# Coastal Vacations

## COA Network Inc. Coastal Business Opportunity Website

- First month is free!
- No security deposit or setup fees!
- Monthly service fee is only \$23.90 per month.
- Corporate Image! Your new website will have a professional, proven format!
- Personalize! You can make changes to the design and layout of your website. You can change personal information, upload new pictures, change the welcome message, make announcements, display upcoming events, and add keywords to make your site easy to search for! All changes are instantaneous!
- Invoice center allows you to check your current account balances, as well as review charges and invoices to your account.
- Message center with email manager. Check your messages from the company online, as well as send messages to other members.
- Product manager allows you to choose the products you would like to feature on your site.
- Hit counter that you can reset and use to see how often your site is accessed.
- Pre-loaded information about Coastal Vacations, income opportunities, business building tools, package benefits, and success stories. You can print forms, documents, and flyers from your site, and promotional material for visitors is easily accessible.
- Get 5 referrals for your Website Service, and your site will be absolutely free! As long as these referrals remain active with COA Network, you will never get a bill for your website!
- View the sample site today! Go to [www.coastalclub.net/sample](http://www.coastalclub.net/sample).

# Coastal Vacations

COA Network Inc.  
Coastal Retail Site

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## The Retail Business Building Tool: FREE for 30 Days!

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Dear Coastal Distributor:

**Can you say, "YES!!!"** Now you can have a "retail" web presence all of your own!

With the Coastal Club "retail" site, you'll be able to hone in on your retail prospects and customers who are interested in your products – but not in your business opportunity.

Your new, professional personal web site can only help your commissions soar! You'll be astounded at the results. **And it won't cost you a penny for the first 30 days — if you order it now!**

All you need to do is send your retail prospects/customers to your new, personal "retail" site.

While navigating through this beautiful web site, they are sure to catch "vacation fever" and want to order when they see the value of our products and packages. And they won't learn information about your distributor commissions! It's that simple!

**Plus the best thing — it's FREE to set up and try.** That means it's risk-free! With absolutely no cost to you!

Here's all you need to do:

- 1. Call Customer Service to set up your FREE site at (800) 454-5930.**
- 2. Send your prospects to your new, personal retail site.**
- 3. Sell more "retail" packages and earn more commissions.**
- 4. You're done!**

After the first month, you can continue your personal "retail" site for only \$19.95 a month. Refer 5 Active website referrals and it's yours for FREE!

**Here's a sneak preview of what you'll find on your new "retail" site:**

**Instant Product Updates**

Your product information will always be current. Unlike other website services, you won't have to update **anything** yourself. **We do it all for you, so you can focus on doing what you do best - building your business.**

**Personal Flexibility**

**Want to write a little something about yourself and make a personal connection with your customers?**

**No problem!** Many sites don't provide this service, but we do! We understand the importance of making personal connections with prospects and customers

And there's much more.... **but you have to act fast** to take advantage of this special promotion! Just call a COA Customer Care associate **NOW** and watch your commissions soar!

P.S. **CALL NOW** and you can also get the Coastal Business site **FREE** for the first 30 days - one more bonus from Coastal.

**Want to See a Sample of this Exciting Marketing Tool?**

**Visit [www.coastaltravelpackage.com/sample](http://www.coastaltravelpackage.com/sample) Today!**



# Voice Mail Application

**COASTAL VACATIONS**



**Communications of America, Inc.**

*"The Leader in Advanced Communications"*  
1308 Centennial Avenue • Piscataway, NJ 08854

FAX APPLICATIONS TO : 800-942-7321

CUSTOMER SERVICE : 800-454-5930

Name :		Date:	ID:
Address:			
City:	State/Province:		
Postal Code:	Country:		
Phone:	FAX:		
S.S.# or E.L.N.S		Date-of-Birth (for security)	

Enter in the name and 800# of the person who referred you.

Referred by Name:	800#
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## 800 VIRTUAL OFFICE VOICEMAIL PACKAGE

- Personal 800 Number - No Pin or confusing extensions
- Hundreds of call simultaneously so callers will never get a busy signal
- Caller ID - Instantly get the phone number every caller, even for callers who do not leave a message
- Call Statistics - Get up to the minute call statistics.
- Professional Download Greeting - Record your own 3 minute greeting or have a professionally recorded message downloaded at no charge!
- Pager/Message Notification - Instantly get notified of messages via pager or telephone. You will be able to get back with prospects immediately which will mean you will close more sales!
- Broadcast Updates - Get the latest information from Coastal on marketing tips, training, and ongoing promotions through the system
- Access to training and conference calls right through your 800#

\$10 Installation Fee

### Option A

\$49.95 Per Month (Up to 1,000 Minutes Monthly)  
7.9 Cents a minute for any minutes beyond 1,000

### Option B

\$79.95 Per Month (Up to 400 Minutes Monthly)  
9.9 Cents a minute for any minutes beyond 400

**REFER 5 PEOPLE AND YOUR SERVICE IS FREE EACH MONTH! AS LONG AS YOUR REFERRALS ARE ACTIVE, YOUR DISCOUNT REMAINS IN EFFECT!**

800 Voice Mail	Passcode = _____	Option = _____
<i>(Office Use Only)</i>		

<input type="checkbox"/> Debit my checking acct. Fax or Mail Voided Check Bank Name _____ Account Number _____ Routing Number _____	Bill my credit card: (circle) <i>Visa/MC</i> <i>Amex</i> <i>Discover</i> Card Number _____ Exp _____ Name on the card _____
<input type="checkbox"/> Check Money Order Enclosed (Payable to: COA)	My signature authorizes automatic payments for services rendered by Communications of America, Inc. to the above credit card or checking account.
<input checked="" type="checkbox"/> Authorized Signature _____	

## **We Need YOU! And your Personal Testimony.**

Enhance your business image with Coastal by having your personal Product or Success testimony on every Coastal website! Between now and August 31<sup>st</sup> we need as many NEW testimonies as possible to be added to the Coastal website. Of course testimonies are welcome at any time, but let's get as many as possible added before August 31<sup>st</sup>!

To have your testimony added to the [www.CoastalClub.net/sample](http://www.CoastalClub.net/sample) website (See 'Success Stories') please follow the directions below as soon as possible and **in this exact order**:

- 1) Send an email to [Shawn.Kelly@coanetwork.com](mailto:Shawn.Kelly@coanetwork.com) containing your Picture (if available), the Heading that you want placed under your picture (this should be a highlighted excerpt of your testimony), and a printed copy of your testimony. Please also include your contact phone number in the email!
- 2) **Immediately** after sending an email to Shawn you will need to record your testimony on his voicemail so it can be posted on the website. To do this call COA at 1-800-454-5930 and choose extension 107. You will hear Shawn's voice prompting you to leave a message for him. As soon as you hear the tone to leave a message **immediately begin to give your Testimony**. You are simply recording it on his voicemail box so he can pull it and turn it into a computer file. Do NOT precede the message with comments on who you are, or why you are calling, simply begin recording. If you mess up you can follow the prompts to re-record. Please give testimonies that are powerful and to the point. We are looking for Product and Success testimonies; feel free to comment on both!

**Please NOTE:** Use only your first name and State when identifying yourself in your testimony. As always please do not give any personal contact information in your testimonies such as phone numbers, website, email, etc. Testimonies with pictures will be placed ahead of those without pictures. Please remember 'pictures are worth a thousand words' so make sure your picture speaks well, and professional. Hint, hint!